

## **Concept Symposium 2018 Governing Megaprojects – Why, What and How**

### Project Governance in UK Defence Acquisition – Still Trying to 'Get There'

Lord Levene's report (2011) was the basis for the recent UK Defence Reform Programme. By 2015, Levene had reported successful transformation in the most critical areas. The purpose of this study is to elicit a bottom-up view of the current state of governance in the Department - based on the 'lived' experiences of 60 delivery managers. In brief, while there is general agreement that the structural aspects of governance are largely in place for project alignment, P3M framework, organisational responsibility and reporting, financial scrutiny and career structures, there are practical and perceived challenges requiring senior management attention. For example, the Programme's control processes have created partial duplications and project time and cost continue to be approved at 50% confidence level with no allowance for any individual breach of approval. Terms of reference have not been redefined to capture new responsibilities and activities. Short tenure in role by military staff and on-the—job learning for those new to defence acquisition further compound capacity, capability and consistency concerns.

Key lessons for organisations seeking to design and implement governance in a complex setting are: (1) intent (ambition) must be clearly articulated in terms of purpose, benefits, outcomes and actively communicated, (2) governance design must be true to its principle tenets while cognisant of organisational contexts, (3) a strong understanding of the underlying reasons for prevailing attitudes and norms e.g. 'fear of failure', 'low trust', 'high risk aversion' etc., is essential, (4) implementation must balance direction and defined processes with delegated freedom and accountability, and (5) regular reality checks or 'stocktakes' are essential. The annual reviews by Levene are too high-level and focused on progress against the Programme's ambition for transformation. Grass-root reality must be understood and problems managed before the Programme can achieve its ultimate goal of a "simplified and improved Acquisition System" (ASOM, V4, 2016).



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#### The Concept Symposia on Project Governance

The Norwegian Ministry of Finance and the Concept Research Program hosts every second year a symposium on project Governance. Project governance, in brief, is concerned about investments and their outcome and long-term effects. In view of the problem at hand, the aim is to ensure that the best conceptual solution is chosen, that resources are used efficiently and anticipated effects realized. Resource persons from ministries, governmental agencies, academia, international organizations, and industry are invited. In order to facilitate professional exchange and direct communication between participants, the number of individuals is restricted. The aim is to initiate further international cooperation and research on important issues related to project governance.





# 8<sup>th</sup> CONCEPT SYMPOSIUM ON PROJECT GOVERNANCE

Project Governance in UK Defence Acquisition: Where are We and Why are We Still Trying to 'Get There'?

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#### **WELCOME**



#### **Academic Credentials:**

- Cranfield Visiting Fellow & Recognised
   Teacher @ UK Defence Academy
- Adjunct Professor @ Canberra University, Australia
- Associate Professor @ SKEMA Business
   School, Lille, France
- Visiting Faculty @ University of Surrey,
   UK





### **UK DEFENCE ACQUISITION**Overview

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The 'Organisation': UK Defence Acquisition

The 'Department': Defence Equipment & Support

(DE&S)

**Their 'Task'**: to deliver and support defence capability across *all* domains

Portfolio: 'overheated' & 'overspent'

Drivers for Reform: efficiency ('faster, cheaper, better')

& affordability ('doing more with less')

**This Study**: a 'bottom-up' view of current reform status





### REFORMING DEFENCE ACQUISITION 2 Key Reports

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"There is something fundamentally wrong with the procurement process inside the MOD....."

Daily Telegraph, 2009

GRAY Report (2009)

The defence equipment budget is "long seen as bloated and inefficient"

Financial Times, 2009

The Department "continues to struggle with managing its equipment programme on an affordable basis, resulting in the cancellation or deferral of major projects and a damaging impact on value for money"

Public Accounts Committee, 2011



LEVENE Report (2011)





#### **LEVENE REPORT (2011)**

#### Goal:

"....a new, simpler and more cost effective model for departmental management, with a clear allocation of responsibility, authority and accountability...."

(UK Secretary of Defence)

#### Levene's remit:

- 1.To conduct a fundamental review of how the MOD is structured and managed,
- 2.To design a model for departmental management which is simpler and more cost- effective, with clear allocation of responsibility, authority and accountability.

(Defence Reform, 2011, p9)





# A NEW DELEGATED MODEL FOR ACQUISITION GOVERNANCE

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Overarching System Description

Defence Operating Model (DOM)

Function Level Guidance Finance and Military
Capability Operating
Model (FOM)

Acquisition System Operating Model (ASOM)



Organisation Processes Tailored Organisation
Operating Models

Acquisition System Handbook (ASH)



Detailed Processes (as required)

**Tailored Local Procedures** 





### DEFINED TOP LEVEL ACCOUNTABILITIES, ORGANISATIONS AND INTERACTIONS

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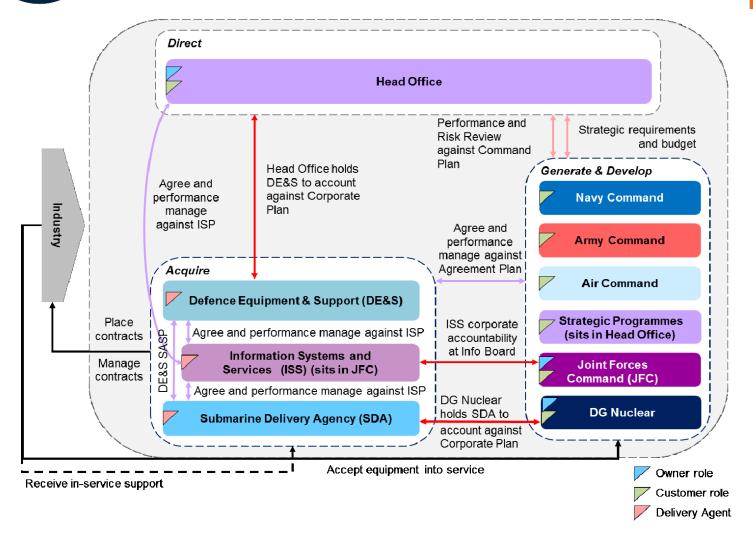




Figure 2: The Acquisition System - an overview <sup>1516</sup>



#### WHERE ARE WE?

#### **Reform Progress**



"The way the MOD has reformed itself over the last few years shows that a leopard really can change its spots: it has been an impressive achievement"

Levene, 4<sup>th</sup> annual reform review 2015





# WHERE ARE WE? As Reported by Levene, 2015

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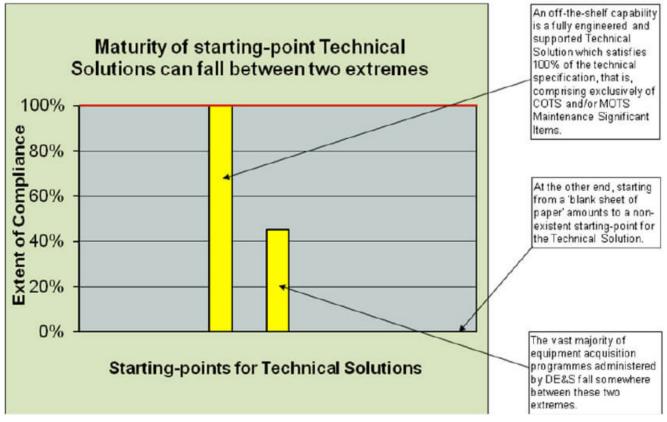
LEVENE (2011) Key Areas for Reform		4 <sup>th</sup> REFORM REVIEW (2015)	
1.	Restructure the Defence Board & sub-committees for better top-level decision making and strategic management.	✓ New Defence Board	
2.	Delegate freedom to Service Chiefs for detailed military capability planning equipment, manpower & training requirements	✓ SCs shaping and owning their own acquisition portfolios.	
3.	Strengthen individual accountability of senior personnel. Freedom for manning, career management, manpower planning & allocation	<ul> <li>✓ Clarified roles and responsibilities.</li> <li>✓ Longer tour lengths for senior levels for continuity accountability</li> </ul>	&
4.	Streamlining Head Office to support to-level decision making	✓ Smaller Strategic HO.	
5.	Create a Joint-Force Command for joint enablers and joint warfare support	✓ Successful creation of JFC. Improved focus on key technological 'enablers' of modern warfare	
6.	Establish a single Defence Business Services as a single shared service	✓ DBS established under a strategic management partner arrangement with private sector	
7.	Improve financial and performance management	✓ Stronger. Department's reputation improved acros Whitehall	S



#### WHERE ARE WE?

#### **Public Perception**

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A system that still suffers from poor solution-to-requirement fit.





## WHERE ARE WE? Delivery Managers' Observations

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4 <sup>th</sup> REFORM REVIEW (2015)		Study Observations (2017)	
•	New Defence Board	✓	Yes for 'hold-to-account' governance structures and processes.
•	SCs shaping and owning their own acquisition portfolios.	✓	Yes. Service-level portfolios held by SCs <u>but</u> 'low trust' from tribal perceptions
•	Clarified roles and responsibilities.	✓	Yes through contextual tailoring of the new model <u>but</u> some confusion at the cross-service interface.
•	Longer tour lengths for senior levels for continuity & accountability.	X	Short tenure in role for delivery-level managers and officers, 'muddling through', 'high risk aversion'.
•	New employment model/career structures.	X	Accountability concerns – difficulty of 'letting go' from 'fear of failure'
•	Smaller Strategic HO.	Χ	Too few Senior Responsible Officers (SROs) for practical overview
•	Successful creation of JFC. Improved focus on key technological 'enablers' of modern warfare	✓	JFC established .
•	DBS established under a strategic management partner arrangement with private sector	Χ	DBS in part, not yet completed. Particular issues yet to be resolved.
•	Stronger financial management. Department's	Χ	Too focused on control, not governance.
	reputation improved across Whitehall	Χ	Process inconsistencies and duplications
		Χ	Desired behaviours – intent, not reality.



## WHERE ARE WE? Delivery-Level - Typical Quotes



- ...the new model focuses on the **mechanics of governance**. .....
- ....at the working level, governance and management functions are not discrete... very difficult at the PM level to affect change....
- ...historic resource problems at DE&S compounded by the latest round of transformation where staff are aligned to specific functions
- **Desired behaviours and strategic needs** are not given enough attention.... Focus is definitely on delivery.....no metrics for assessing behavioural change
- ...the **tribal nature of the Armed Forces** lends itself to a competitive rather than a collaborative approach to acquisition
- ....limited appetite to terminate projects through the holdingto account governance process...





#### WHERE ARE WE?

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#### **Behaviour Change - Status & Recommendations (Levene)**

"....the Department now needs to concentrate to complete
the Defence reform agenda around **changing behaviours**"

(Levene, 4<sup>th</sup> annual Review 2015)

#### 1.Senior structure –

- Simplify processes to improve efficiency & accountability
- Reduce number of Ministers and senior officers

#### 2. Managing outputs -

- Focus on output, not input & manpower
- Look for alternative performance measures
- Use the control framework to allow delegated budget holders to flex their budget
- 3. **Treasury** to formally support end-of-year flexibility





ASOM Behaviours	DE&S Behaviours/Action	Reference
Accountability and Empowerment	<ul> <li>i. Hitting our Numbers.</li> <li>ii. More 'S' In DE&amp;S.</li> <li>iii. Adoption of Financial and Military Operating Model (FOM).</li> <li>vi. Employ business Acumen.</li> <li>v. Accountability and Delegation.</li> </ul>	DE&S Core Behaviours and OGSM (Objectives, Goals, Strategies and Measures) issued 22 Mar 16.  New DE&S Performance Management process 2016/17  DE&S Be-Think-Do Behaviours Statement
Integrated Defence Enterprise	<ul> <li>i. Transformation delivers benefit.</li> <li>ii. Adoption of Financial and Military Operating Model (FOM).</li> <li>iii. Champion the Defence Vision.</li> <li>vi. Communicate and engage</li> </ul>	DE&S Core Behaviours and OGSM (Objectives, Goals, Strategies and Measures) issued 22 Mar 16  DE&S Be-Think-Do Behaviours Statement
Outcome	with Impact.	DE&S Employee Handbook DE&S Core Behaviours and OGSM
Focussed	<ul><li>i. We deliver on our promise.</li><li>No excuses.</li><li>ii. Perform to plan.</li><li>iii. Satisfy or customers.</li></ul>	(Objectives, Goals, Strategies and Measures) issued 22 Mar 16
	vi. Effective Decision Making. v. Continually Improve	DE&S Be-Think-Do Behaviours Statement
Open and Transparent	i. We support one another. ii. Effective Decision Making. iii. Communicate and engage with impact.	DE&S Core Behaviours and OGSM (Objectives, Goals, Strategies and Measures) issued 22 Mar 16 DE&S Be-Think-Do Behaviours Statement
Door est and	i Ma wada aa ana taam with	DE&S Employee Handbook
Respect and Develop	<ul> <li>i. We work as one team with our customer.</li> <li>ii. We support one another</li> <li>iii. We are professional in everything we do.</li> </ul>	DE&S Core Behaviours and OGSM (Objectives, Goals, Strategies and Measures) issued 22 Mar 16
		DE&S Be-Think-Do Behaviours Statement
		14   DE&S Employee Handbook



Organisational
Tailoring –
Desired Behaviours &
Ways of Working
(DE&S Publications)





#### WHY ARE WE STILL 'GETTING THERE'?

#### **Conclusion**

#### **Defence acquisition governance is truly complex**

 Diplomatic boundaries; competing political-security-safetyeconomic criteria & constraints; multiple legal & governance procedures etc

#### **Lessons:**

- 1. Intent (ambition) must be articulated in terms of purpose & defined achievements
  - Model should be piloted at each level and in different settings
- 2. Governance design must be true to its principle tenets while cognisant of organisational contexts
  - More than changing structures, tools & processes.
  - More than policy & doctrine to achieve behavioural change.





#### WHY ARE WE STILL 'GETTING THERE'?

#### Lessons (cont'd)

### 3.A strong understanding of the underlying reasons for prevailing attitudes and norms is essential

- Ingrained 'tribal' histories and cultures
- Resource constraint is a practical reality
- Skill and experience remains a personal property

### 4.Implementation must balance direction and defined processes with delegated freedom and accountability

- Separation of governance from management.
- Measurable success indicators for 'improvements'

#### 5. Regular reality checks or status 'stock-takes'

- Independent review of 'lived' experiences'
- Working party 'action project' approach for timely & specific adjustments to governance model.







**THANK YOU** 

**QUESTIONS?** 

