

Life Outside Academia

The background of the slide is a sunset with a warm orange and red glow. In the foreground, there is a silhouette of a birdcage on the left with its door open. Two birds are shown in flight in the center of the sky. On the right, there is a silhouette of a tree with some leaves. The bottom of the image shows a silhouette of tall grass.

From Life Science to Pharma as Medical
Science Liaison (MSL)

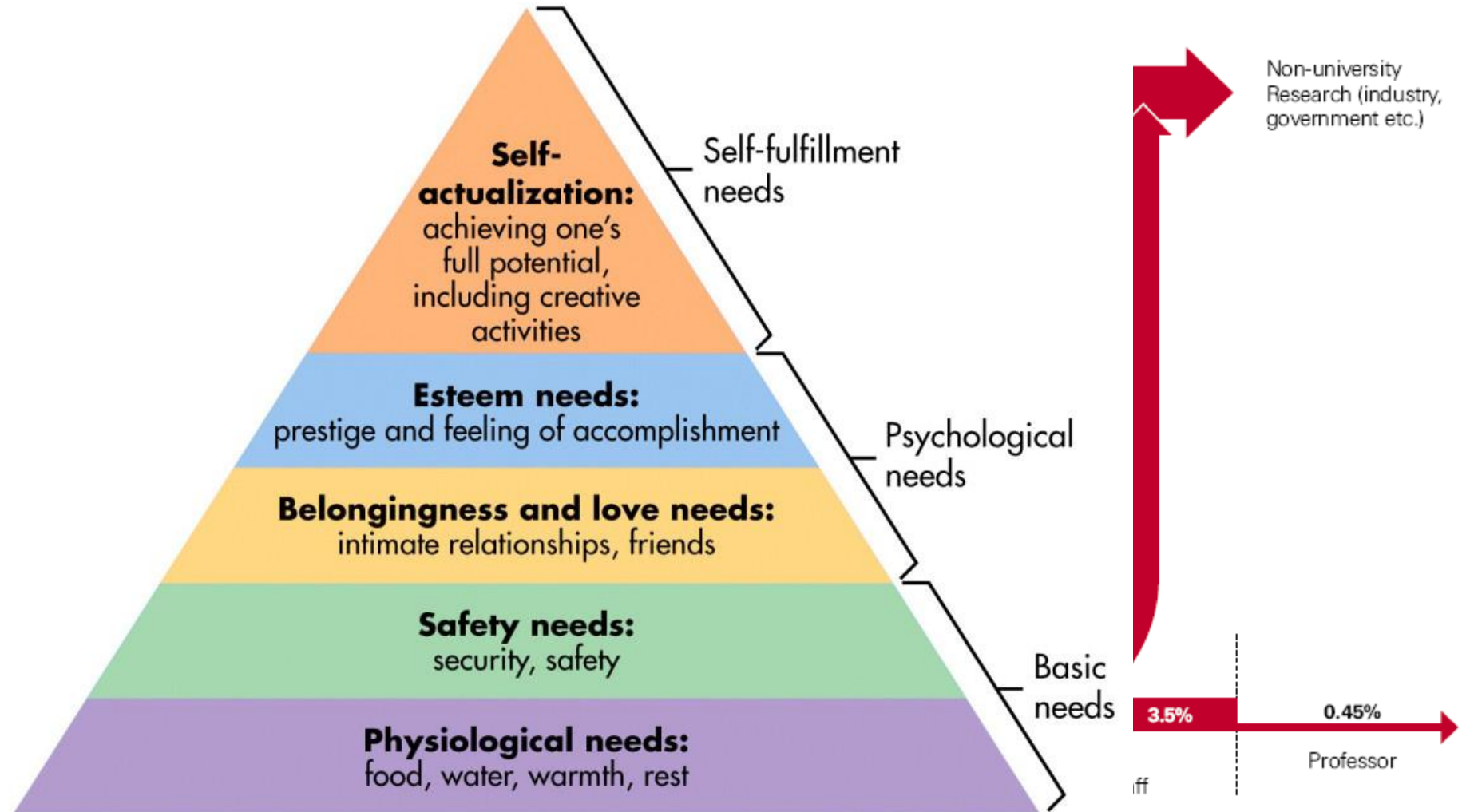
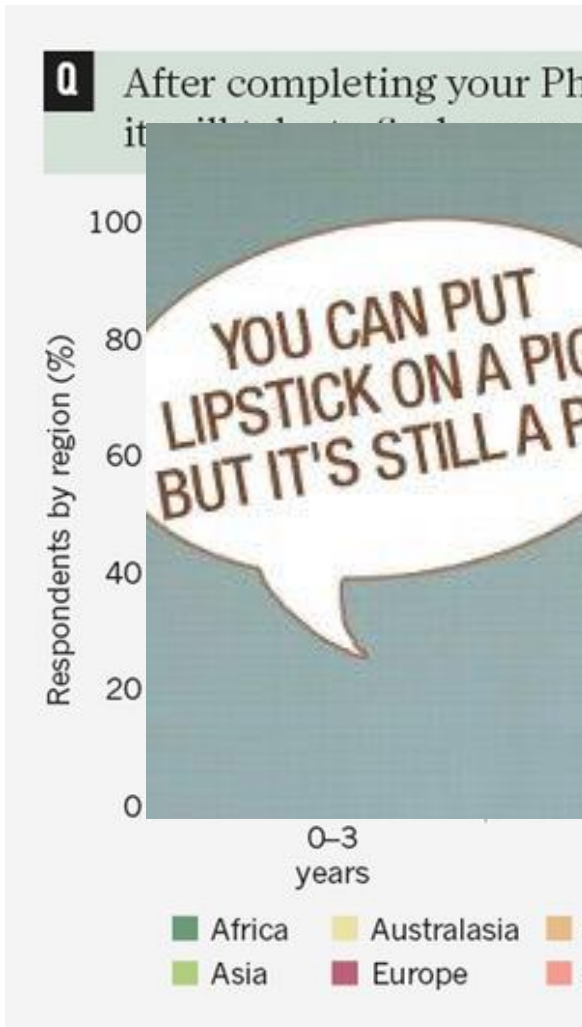
Kim Stiberg, PhD

About me

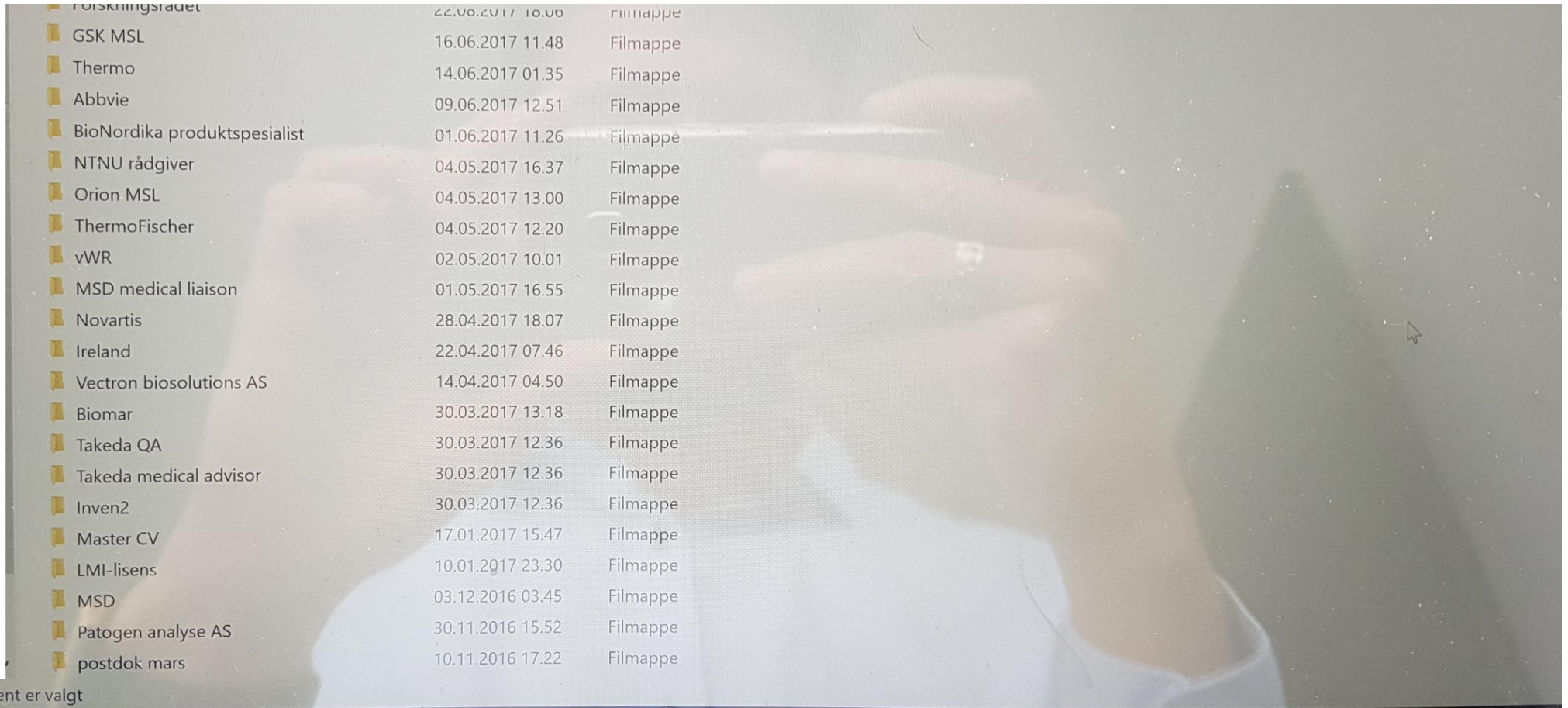
- Molecular Medicine.
 - MSc, PhD
- Industrial engineering (Indøk)
 - Finance, Energy
 - Currently Paused
- Currently working as Medical Science Liaison at Chiesi Pharma

Why you decided to pursue a job outside academia

Figure 1.6 Careers in and outside science



How you found a job outside the university



Forskningsrådet	22.06.2017 16.06	Filmappe
GSK MSL	16.06.2017 11.48	Filmappe
Thermo	14.06.2017 01.35	Filmappe
Abbvie	09.06.2017 12.51	Filmappe
BioNordika produktspecialist	01.06.2017 11.26	Filmappe
NTNU rådgiver	04.05.2017 16.37	Filmappe
Orion MSL	04.05.2017 13.00	Filmappe
ThermoFischer	04.05.2017 12.20	Filmappe
vWR	02.05.2017 10.01	Filmappe
MSD medical liaison	01.05.2017 16.55	Filmappe
Novartis	28.04.2017 18.07	Filmappe
Ireland	22.04.2017 07.46	Filmappe
Vectron biosolutions AS	14.04.2017 04.50	Filmappe
Biomar	30.03.2017 13.18	Filmappe
Takeda QA	30.03.2017 12.36	Filmappe
Takeda medical advisor	30.03.2017 12.36	Filmappe
Inven2	30.03.2017 12.36	Filmappe
Master CV	17.01.2017 15.47	Filmappe
LMI-lisens	10.01.2017 23.30	Filmappe
MSD	03.12.2016 03.45	Filmappe
Patogen analyse AS	30.11.2016 15.52	Filmappe
postdok mars	10.11.2016 17.22	Filmappe

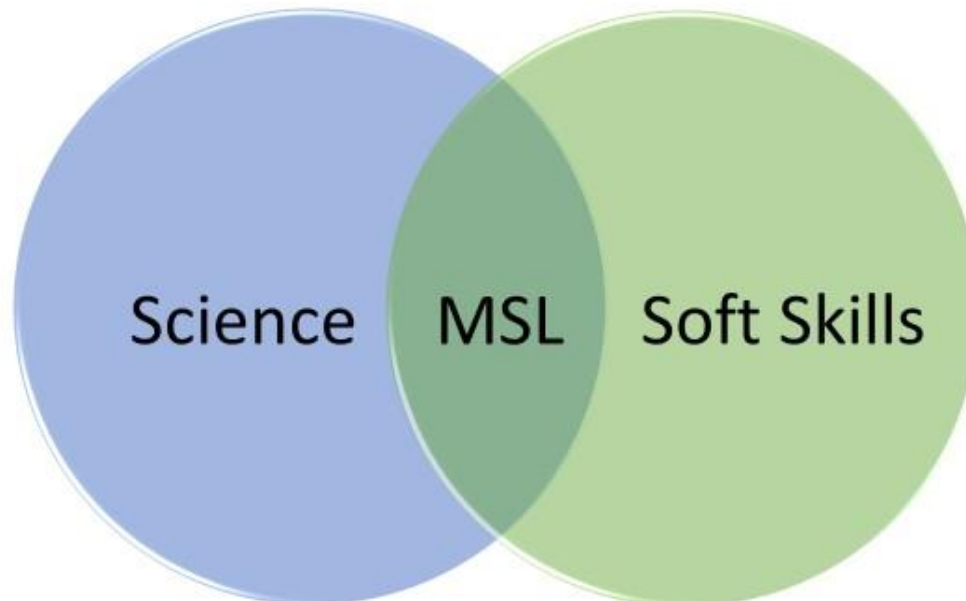
42 elementer 1 element er valgt

Many other activities

- Various free-lance activities (Paid)
 - Grant writing
 - Translation
 - Biotech startup
 - Patent Translator

Am I Qualified to become an MSL?

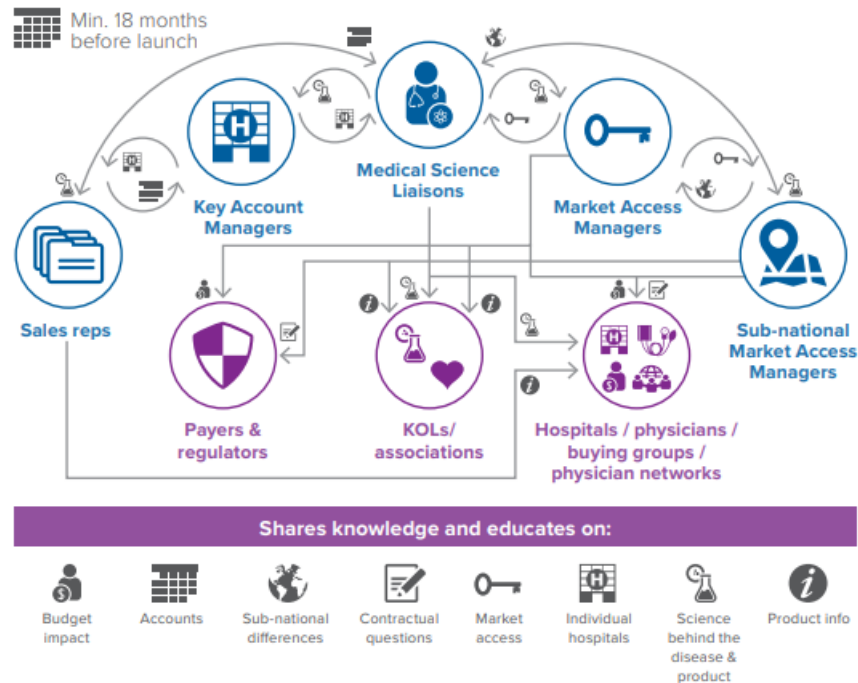
- As an academic in Life Science, you are already qualified for all of the tasks
 - PhD life science, PharmD, M.D.
 - Important to demonstrate soft-skills
 - Show that you understand the MSL-role, and how your competencies can be applied



You don't need indøk...

Roles of an MSL, and interaction with others

Figure 1: Helping to ensure information flow complies with local regulations



MSL:

Sales representative:

How MSLs differ from other team members

Important differences between MSLs and other members of the team include the following:

The Life of an MSL

- Field-based work
 - A lot of traveling! (+150 flights)
- Oslo
- Like to interact with people
- Projects
 - «Multitasking»
- Freedom (
 - Home-office, you decide your day
 - Many goals, how you reach them is up to you.

Branding yourself

